



Defense Supply Center Philadelphia

Subsistence



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Agenda

- Overview
- Operational Rations support
- Garrison Feeding support
- OEF/OIF support
- Final thoughts...

Warfighter Support

Stewardship

Growth and Development

Leadership



Subsistence

Customers

Customers – 12,000
13M orders per year
65,000 different items

Sales

FY03 - \$2.7B
FY04 - \$3.0B
FY05 - \$3.9B
FY06 - \$4.0B
FY07 - \$4.0B

The Big Picture

Inventory

FY03 - \$215M
FY04 - \$197M
FY05 - \$190M
FY06 - \$428M
FY07 - \$406M

Personnel

Suppliers	1,261
Employees	355
(342 civilian + 13 military)	

Warfighter Support

Stewardship

Growth and Development

Leadership



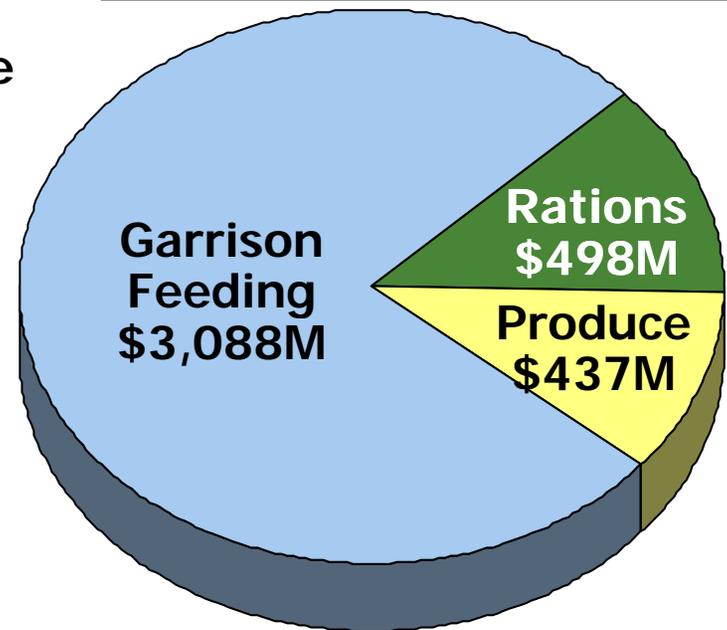
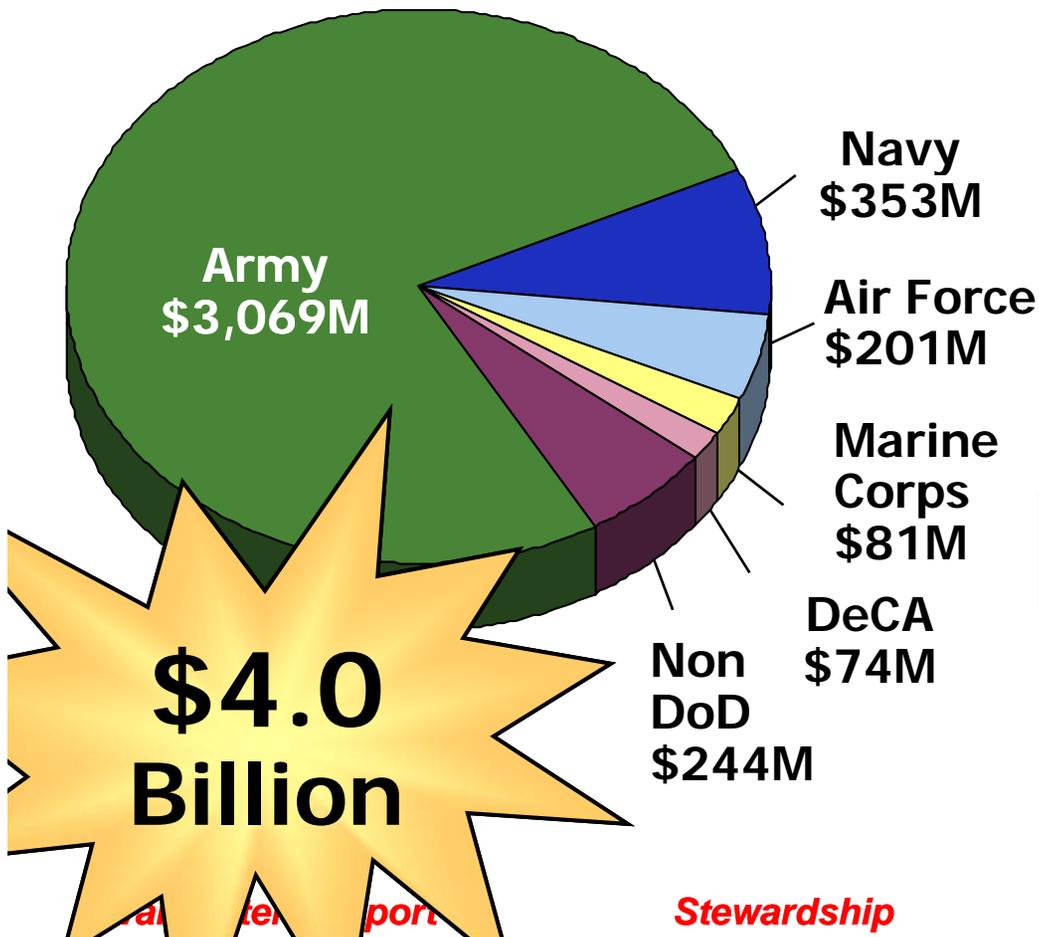
FY07 Subsistence Business

Warfighter
\$3.705B + **Other**
\$318M



Readiness Dividends

- Forward presence
- Surge & sustainment
- Joint strategy
- Total asset visibility



Leadership



Partnering with Customers and Industry

- Uniformed Services
- Joint Subsistence Policy Board (JSPB)
- FEMA, Other Federal Programs
- Natick Labs
- VETCOM
- Prime Vendor Food Shows

**Supply
planning**

**Demand
planning**

We are ENGAGED!

Networking = understanding requirements & capabilities

Warfighter Support

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Tailored Operational Rations

- **Individual Field Feeding Program**

- Meal, Ready-to-Eat (Ameriquel, Wornick, Sopakco)
- Meal, Religious, Kosher/Halal
- Meal, Cold Weather (MCW)
- Food Packet, Long Range Patrol (LRP)
- Tailored Operational Training Meal (TOTM)
- Meal, Alternative Regionally Customized (MARC)

- **Group Field Feeding Program**

- Unitized Group Ration (A and Heat & Serve options)
- Unitized B Ration (USMC only)

- **Survival Rations (Food Packet)**

- **Humanitarian Daily Ration (HDR)**

- **Health & Comfort Pack (HCP)**

- **Ultra High Temperature Milk (UHT Milk)**



New Items

- UGR-Express
- First Strike (FSR)

**The right
product for the
mission!**

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CONOPS Feeding Plan Timeline (Condition Based)

Standard	Expeditionary < 6 Months					Temporary < 24 Months	
						Military	LOGCAP
Ration Cycle	M-M-M	U-M-M	U-M-U w/one UGR (A) meal every third day	U-M-U	U-M-U	U-M-U	21 Day CONOPS Menu
Theater Ration Mix	MRE 100%	UGR (H&S) 34%	UGR (H&S) 56%	UGR (H&S) 34%	UGR (H&S) 10%	UGR (H&S) 05%	Force Provider, LOGCAP or Direct Contract 90 % Supported by SPV Platform 10% Combination of MREs, UGRs Condition based
			MRE 33%	MRE 33%	MRE 20%	MRE 15%	
		MRE 66%	UGR (A) 11%	UGR (A) 33%	UGR (A)+ 70%	UGR (A)+ 80%	
Facilities		MKT, KCLFF, CK, Tents, Refers			MKT, CK, Unit Tents, Force Provider, Refers		Force Provider LOGCAP & SPV
Deployment Days D+	1-20 days	21-30	31-60	61-90	91-180	181 Days to 24 Months	
Notes: 1. Ration Legend: MRE-M, UGR (H&S) or UGR (A) – U, UGR (A) with Short Order Supplemental Menus – UGR (A)+ 2. Units deploying into developed areas may move directly into the temporary standard depending upon their mission and the theater logistical capabilities at that location.							
14 April 2006							

Warfighter Support

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Deployable Field Support (Field Feeding Equipment)

- Specialized military-unique field feeding equipment and kitchen systems plus support
 - Development & design, installation, training, warranty service, spare parts, and replacement
- Value added
 - Partnership with Natick, ACES & Services
 - Leveraged buying power
 - One-stop shopping and one face to the customer
- Available items
 - Modern Burner Unit (MBU), Containerized Kitchen (CK), Tray Ration Heating System (TRHS), Food Sanitation Center (FSC), Single Pallet Expeditionary Kitchen (SPEK)

\$23.2M
FY07

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Radio Frequency Identification Tags (RFID Tags)

- Active tags
 - Provide intransit visibility... container tracking via ITV Server
 - Implemented on all OCONUS and in-theater operational ration shipments
- Passive tags
 - Provide inventory control... on shipping case and pallet
 - Implemented in MRE 26 and subsequent orders



**Government
& industry
partnership**



FEMA Disaster Support

- **Then...** limited demand planning with FEMA
 - Reacted to rqmts during disasters
 - 32M MRE meals
 - 28M commercial, shelf-stable meals



New Orleans, Oct 22, 2005

- **Now...** interagency agreement with FEMA
 - Prepositioned 250k cases MRE inventory
 - Agreements for commercial, shelf-stable meals
 - Meal kits and care packs for infants and toddlers
 - Intransit visibility on all shipments



How is Subsistence Prime Vendor Different?

Traditional Support

- Multiple order lead times
- New items twice a year
- Basic staple items
- Limited items in system
- Manage inventories
- Stock in/stock out
- Paper system

Warfighter Support

Prime Vendor Support

- 24 to 48 hour lead time
- New items weekly
- Tailored catalogs
- Refined no. of items
- Manage vendors
- Direct Vendor Delivery
- Electronic Commerce

Stewardship

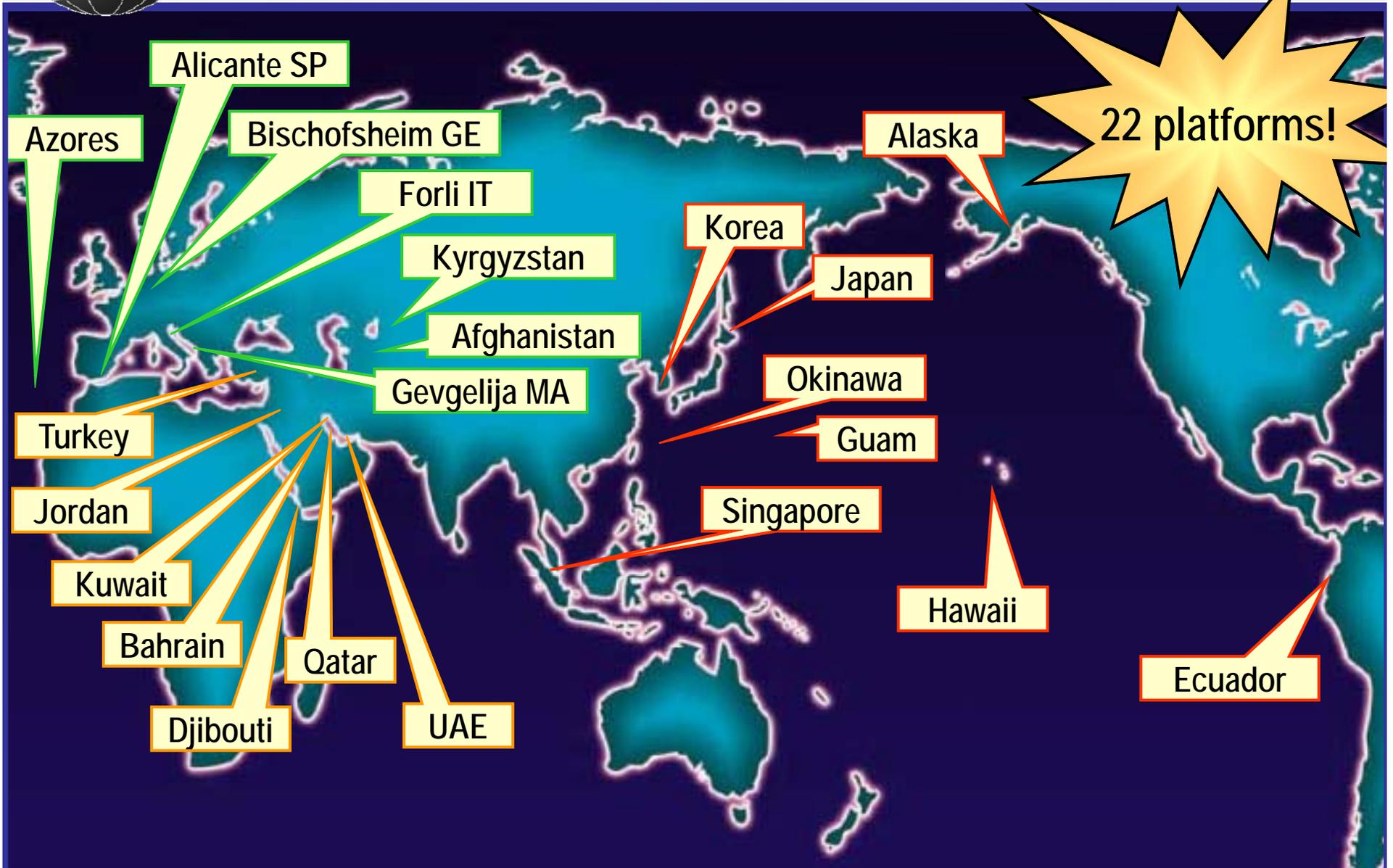
Growth and Development

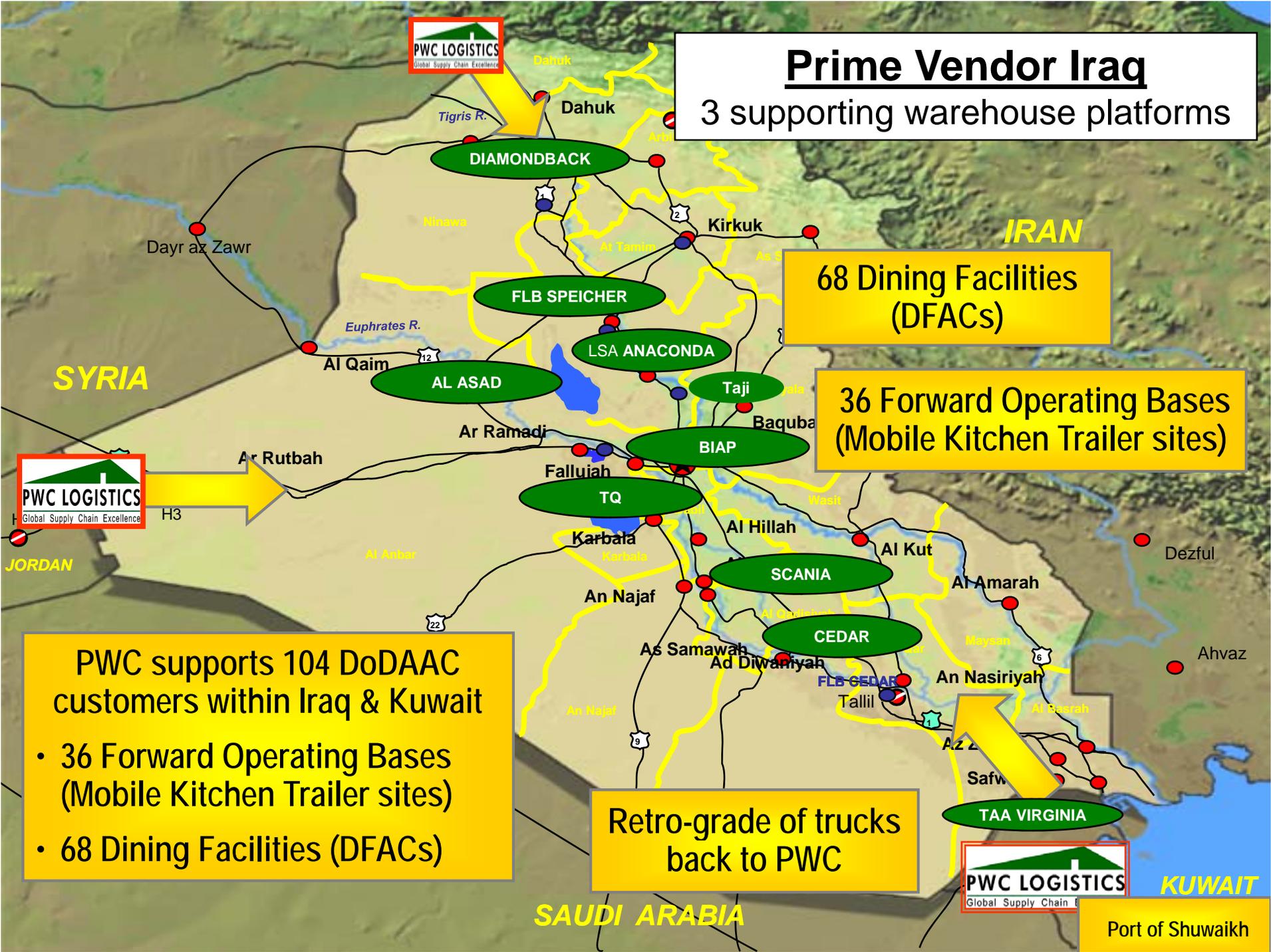
Leadership



OCONUS Prime Vendor Platforms

We're located where our customers are!





Prime Vendor Iraq
3 supporting warehouse platforms

68 Dining Facilities (DFACs)

36 Forward Operating Bases (Mobile Kitchen Trailer sites)

PWC supports 104 DoDAAC customers within Iraq & Kuwait

- 36 Forward Operating Bases (Mobile Kitchen Trailer sites)
- 68 Dining Facilities (DFACs)

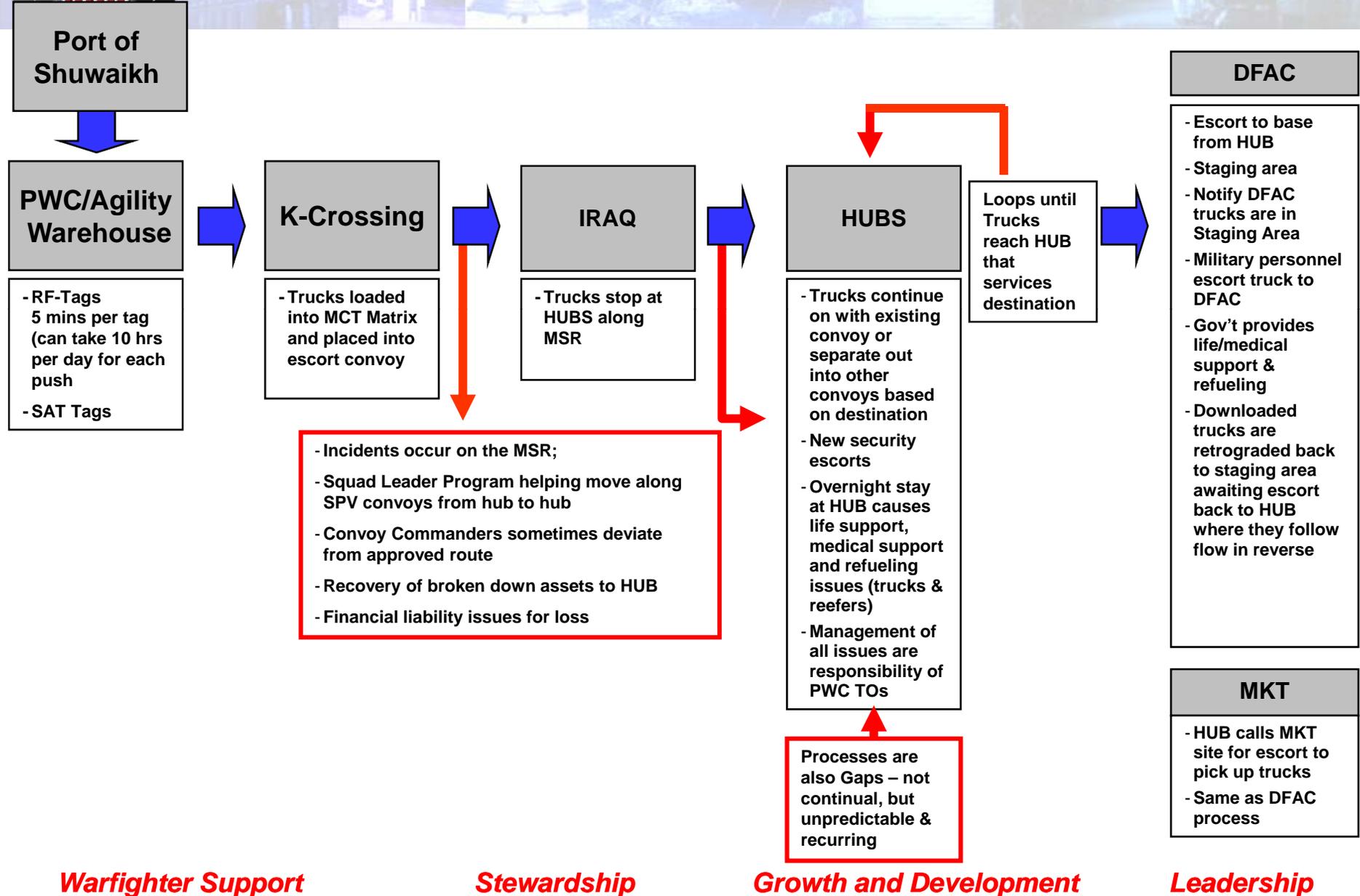
Retro-grade of trucks back to PWC



Port of Shuwaikh



Distribution Process in Iraq





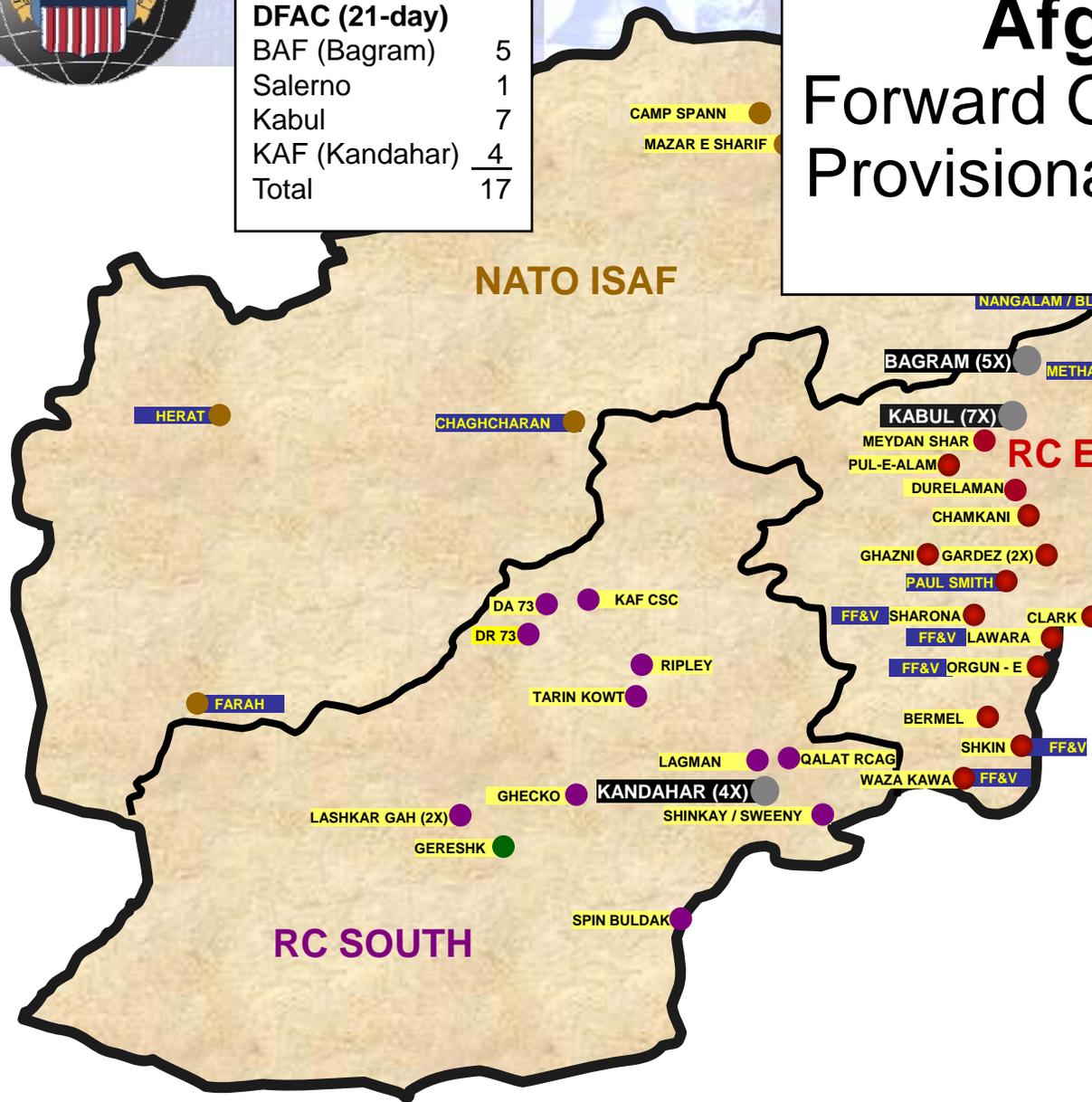
SWA Container Update





DFAC (21-day)	
BAF (Bagram)	5
Salerno	1
Kabul	7
KAF (Kandahar)	4
Total	17

Prime Vendor Afghanistan Forward Operating Bases / Provisional Reconstruction Teams



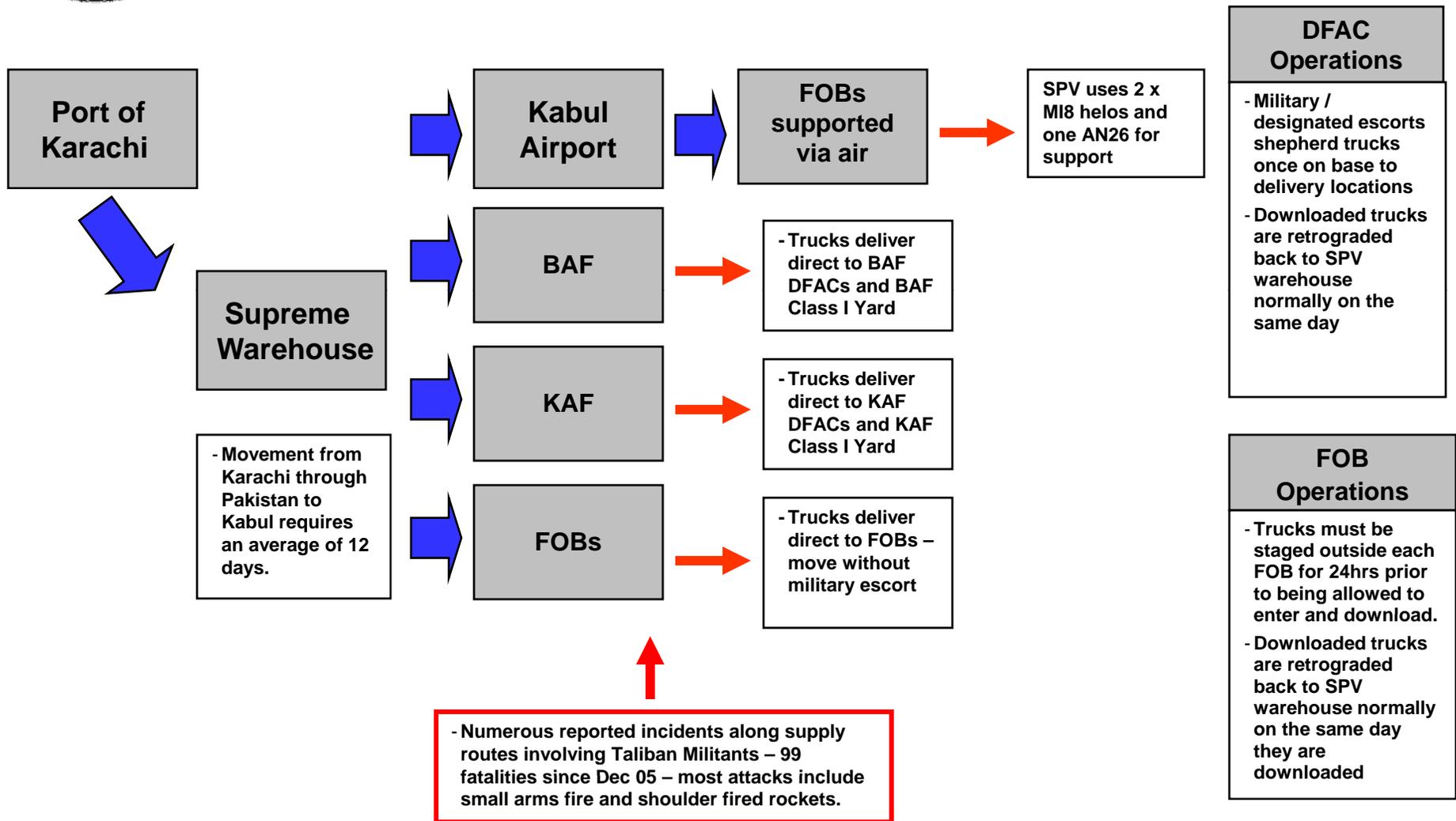
Supreme supports 68 DoDAAC customers within Afghanistan

- 49 Forward Operating Bases (FOBs)
- 17 Dining Facilities (DFACs)
- 2 Class I Yards

Warfighter Support Stewardship Growth and Development Leadership



Distribution Process in Afghanistan



Warfighter Support

Stewardship

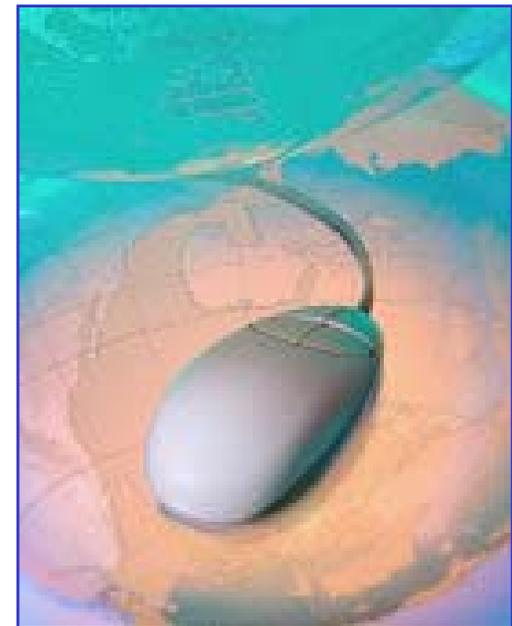
Growth and Development

Leadership



Common Food Management System (CFMS)

- Services agree to develop one common JOINT web-based system tied to STORES to replace existing Service systems
- DLA supports CFMS and has approved funding through FY11
- Integration Services contract awarded Mar 2005
- Prototype sites scheduled for FY08





Final Thoughts...

- Dedicated, experienced workforce
- Contingency support / War Reserve management
- Customer relationships
- Tried-and-true industrial base
- Working toward Service-wide systems and processes from planning to consumption

Warfighter Support

Stewardship

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Subsistence Readiness...



...taking care of
our warfighters
world-wide and
their families...

**Ready, willing & able to meet
warfighter needs around the globe**

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