



DEPARTMENT OF THE ARMY
UNITED STATES ARMY QUARTERMASTERSCHOOL
JOINT CULINARY CENTER OF EXCELLENCE
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FORT LEE, VIRGINIA 23801-1601

REPLY TO
ATTENTION OF:

ATSM-CES

27 August 2010

Joint Culinary Center of Excellence

Welcome to the "Doing Business with the Army Food Program" guide. This document is designed as a handbook to assist current or potential industry partners with the process of selling food and food service equipment to the Army. We hope it will be a useful tool for you.

We believe that by providing the big picture of military feeding, by putting all the rules and procedures up front, and by explaining the roles and responsibilities of different organizations involved in the food program, we will be able to minimize the time and effort spent by vendors in the selling process. In turn, we anticipate that this will help us get the best overall value of products into the system for the support of Soldiers around the world.

This guide is written for you, the vendor. As you review the document, please feel free to forward any questions or suggested improvements to the JCCoE team. We will provide clarification as necessary and we may incorporate your comments into a future update of this publication. Comments can be posted through the JCCoE website, www.quartermaster.army.mil/jccoe.

I would like to thank you for your interest in the Army Food Program. We look forward to the opportunity to partner with you in support of Soldiers, the Army, and the United States of America.

Sincerely,

A handwritten signature in black ink, appearing to read "Rossie D. Johnson", written over a large, stylized flourish.

ROSSIE D. JOHNSON
LTC, U.S. Army
DIRECTOR, Joint Culinary Center of
Center of Excellence