



ARMY *FOOD SERVICE CONTRACTING*

SHORTFALLS & SOLUTIONS

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FOOD SERVICE CONTRACTING



SHORTFALLS

- MGMT OF FD SVC OPERATIONS
- DINING FACILITY USAGE
- CONTRACT REQUIREMENTS
- CONTRACT ADMINISTRATION
- CONTINGENCY CONTRACTING



FOOD SERVICE CONTRACTING



SHORTFALLS

AAA SUMMARY ADVISORY REPORT:

- **SPECIFICATIONS OVERSTATED - NOT CONSISTENT WITH INSTALLATIONS NEEDS**

***(HEADCOUNT ESTIMATES OVERSTATED –
CONTRACTOR PAID AT INFLATED LEVELS)***

PAYMENT NOT ADJUSTED WHEN SERVICES REDUCED

(CONTRACTORS PAID WHEN BUILDING/SERVING LINES CLOSED)



FOOD SERVICE CONTRACTING SHORTFALLS



AAA SUMMARY ADVISORY REPORT:

- **INADEQUATE QA INSPECTION PROCEDURES**
(INSPECTION PLANS NOT DEVELOPED Or IMPLEMENTED)
(QA PLANS NOT SUFFICIENTLY COMPREHENSIVE)
- **CONTRACTS NOT BEING ENFORCED**
(DOCUMENTATION NOT FORWARDED TO KO FOR ACTION)



FOOD SERVICE CONTRACTING

SHORTFALLS



PROBLEMS IN WRITING THE PWS:

- AMBIGUOUS, UNREALISTIC REQ'S
- RESTRICTIVE REQ'S
- INCONSISTENT/CONFLICTING REQ'S
- ANTIQUATED REQ'S
- UNENFORCEABLE REQ'S
- INACCURATE WORKLOAD

Cause of problems:

Inexperience, poor writing skills, lack of technical knowledge, inadequate planning, and lack of communication.



FOOD SERVICE CONTRACTING

SHORTFALLS



- REQ'S & STD'S
- REG'S & REF'S
- GOV FURN PROPERTY
 - AFMIS/STORES SYS.
- PERF. REQUIREMENT SUMMARY
 - CONTINGENCY PLANS

Performance Assessment

- TRAINED PERSONNEL



FOOD SERVICE CONTRACTING



SOLUTIONS

Train personnel & assist in developing
& administering food service
contracts.

USE PWS TEAMWORK



FOOD SERVICE CONTRACTING



SOLUTIONS

COR/QAE BE ABLE TO:

- USE THE DA PROTOTYPE TO DRAFT A PWS & QASP
- ASSIST IN DEVELOPING THE SOLICITATION
- EFFECTIVELY ADM. CONTR. AT QAE/ COR LEVEL
- ACCURATELY EVALUATE PERFORMANCE
- ADEQUATELY DOCUMENT EVALUATIONS
- RECOMMEND REMEDIES FOR UNSAT SERVICE



FOOD SERVICE CONTRACTING



SOLUTIONS

PBSA CONCEPT:

- CLEAR REQUIREMENTS
- WHAT IS TO BE ACCOMPLISHED
- MEASURABLE STANDARDS
- PERFORMANCE INCENTIVE
- CONTRACTOR RESPONSIBLE FOR QA & QC
- GOV'T RESPONSIBLE FOR PERFORMANCE ASSESSMENT



FOOD SERVICE CONTRACTING

SOLUTIONS



ELEMENTS TO CONSIDER:

- MINIMUM NEEDS
- WORKLOAD
- TYPE OF CONTRACT
- LENGTH OF CONTRACT
- EXISTING CONTRACT
- PROTOTYPE REQ'S & STDS
- CONTINGENCY REQ'S



FOOD SERVICE CONTRACTING



SOLUTIONS

COR DUTIES:

- RENDER ADMIN & LIAISON SUPPORT
- MONITOR & ASSESS PERFORMANCE
- KEEP RECORDS – MAKE RECOMMENDATIONS
- COMMUNICATION – KEEP THE KO INFORMED



FOOD SERVICE CONTRACTING

SOLUTIONS



COR RESPONSIBILITIES:

- KO - FOR PURPOSE OF THE CONTRACT (EYES, EARS & NOSE - NOT THE MOUTH)
- SUPERVISOR ?
- FULL TIME OR OTHER DUTY?
- COR DUTIES?



FOOD SERVICE CONTRACTING

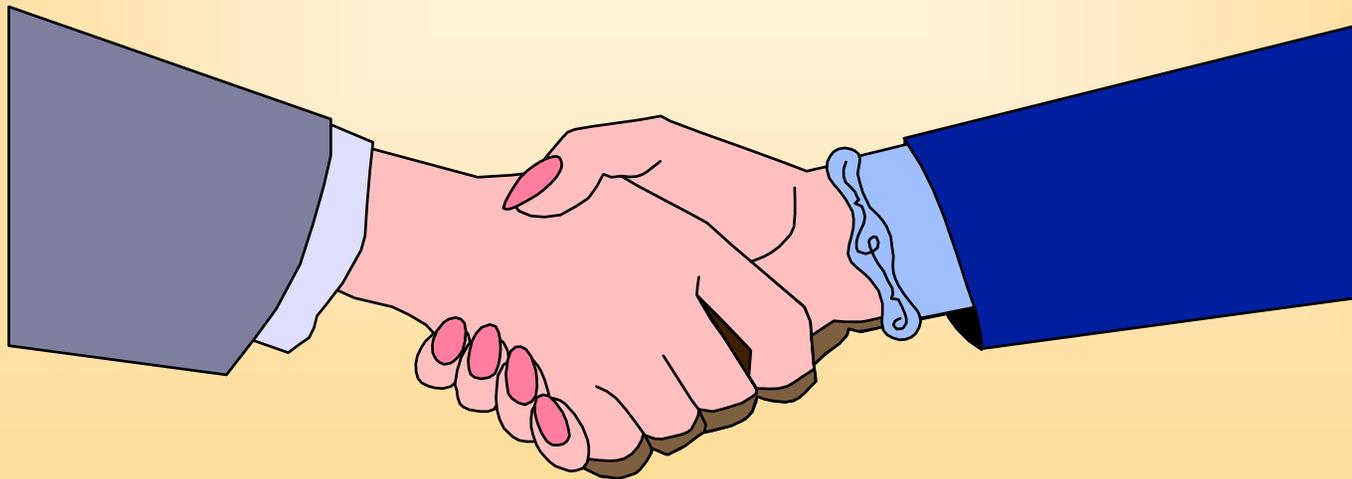
SOLUTIONS



USAQMC&S ACES OPERATIONS TRAINING

IN

FOOD SERVICE CONTRACT MANAGEMENT (FSCM)





United States Army

This is to certify that

NAME

has successfully completed the
U.S. Army Quartermaster Center and School
Contracting Officers Representative's
Food Service Certification Course
this 18th day of January 2002 (80 hours)

Given at Fort Lee, Virginia

DONALD P. VTIPIL, JR.
LTC, QM
Director, Army Center of Excellence,
Subsistence
Army Center of Excellence, Subsistence

25 July 2004



A LOOK AT THE FUTURE



LONG RANGE SOLUTION:

- CENTRAL/REGIONAL CONCEPT
 - Installation Management Agency
 - 7 Regions
- FUNCTIONAL PROPONENT
- CONTRACTING ?
- PBSA
- COR CERTIFICATION
- TRAINING



Questions?